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[8]

2 Analyse **two** problems SF may experience when implementing total quality management (TQM).

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- 3 (a)** Refer to Table 1.1. Calculate for quarter 1, 2023, the seasonal variation.

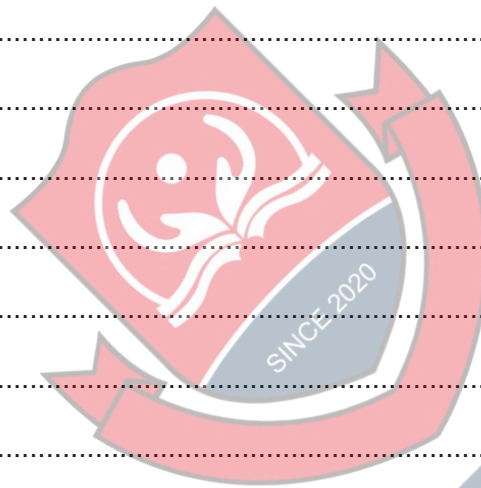
[1]

- (b)** Refer to Table 1.1. Calculate for quarter 2, 2023, the centred quarterly moving average.

[3]

- (c) Evaluate the usefulness to SF of sales forecasting.

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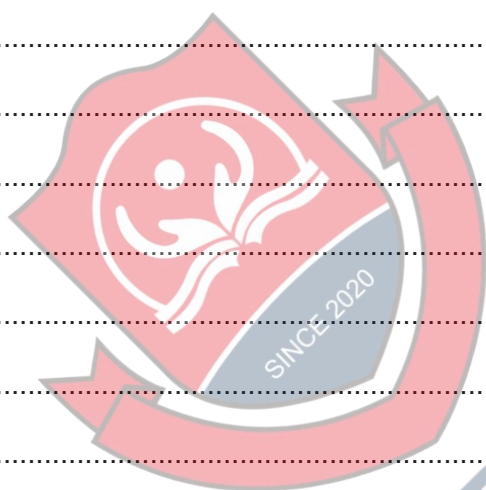
- 4 (a)** Refer to Table 1.2. Calculate the accounting rate of return (ARR) of automating production.




[4]

- (b)** Evaluate whether SF should invest in automating production.

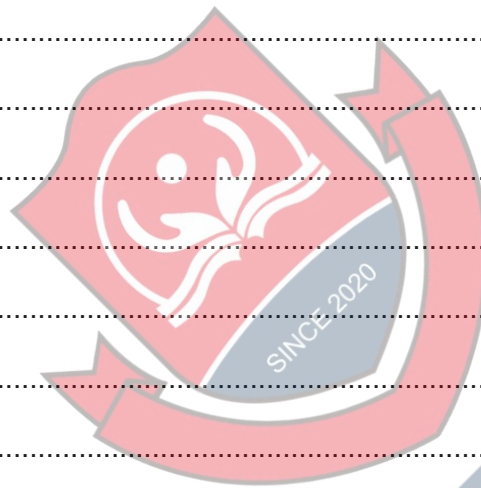
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[12]

- 5 Evaluate the impact on SF of country B becoming a member of the NFTA international trading agreement.





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